



Nido Qubein

Topics: Peak Performance, Business Leaders, Sales, Communication Skills, Leadership, Motivation

Programs:

- From Success To Significance
- Achieving Peak Performance
- How To Sell, Serve, and Succeed
- If I Wanted To Buy What You Sell, Would I Buy It From You?
- Communicate Like A Pro

Would you respect a man who came to the United States as a teenager with no knowledge of English, no contacts and only \$50 in his pocket, yet ended up a multimillionaire? Would you listen to what he has to say about success?

Meet **Nido Qubein** who is chairman of an international consulting firm and recipient of the highest awards given for professional speakers including the Cavett (known as the Oscar of professional speaking), the Speakers Hall of Fame, and Sales and Marketing International's Ambassador of Free Enterprise. Toastmasters International named him the Top Business and Commerce Speaker and awarded him the Golden Gavel Medal. He served as president of the National Speakers Association that has a membership of 4,000 professionals. Nido has been the recipient of many honors including the Ellis Island Medal of Honor, a Doctorate of Laws degree, and induction into Beta Gamma Sigma, the honor society for business leadership.

Nido's business savvy led him to help start a bank in 1986 and today he serves on the board and executive committee of a Fortune 500 financial corporation with 90 billion dollars in assets. He is also chairman of a national public relations company, and chairman of Great Harvest Bread Company with 200 stores in 38 states, and chairman of the Miss North Carolina Miss USA program. He serves on the boards of 17 universities, companies, and community organizations, including all three of his alma maters.

Nido has written numerous books and recorded scores of audio and video learning programs including a bestseller on effective communication published by Nightingale-Conant and Berkley. He is an active speaker and consultant addressing more than 100 business and professional groups around the world each year. He doesn't just talk business, he lives it. He is an entrepreneur with active interests in real estate, advertising, and banking.

His foundation provides scholarships to 45 deserving young people each year. To-date the Qubein Foundation has granted more than 500 scholarships, worth over two million dollars.

Money magazine claims, "Qubein puts on a memorable program, gliding from one anecdote to another. Nearly 70 percent of his business comes from companies that have utilized him before. His client list is a 'who's who' of blue chip corporations."

Business Life magazine says, "He coupled his charismatic style and positive nature with his acquired knowledge of human relations and communication...and built a multi-million dollar, multifaceted consulting enterprise -- proving the American dream is still alive and well."